**AGM:**Annual General Meeting

**APR:**Annual Percentage Rate

**AOB:**Any Other Business

**ATM:**Automated Teller Machine

**BEP:**Break Even Point

BIC: Bank Identifier Code

**BIK:**Benefit in Kind

**CAP:**Common Agricultural Policy

**CEB:**County Enterprise Board

**CFF:**Cash Flow Forecast

**CFP:**Common Fisheries Policy

**CPI:**Consumer Price Index

**EA:**Equality Authority

**EAT:**Employment Appeals Tribunal

**ECJ:**European Court of Justice

**EDI:**Electronic Data Interchange

**EPOS:**Electronic Point if Sake

**EFF:**European Fisheries Fund

**EMU:**European and Monetary Union

**ERDF:**European Regional Development Fund

**ESF:**European Social Fund

**HRM:**Human Resource Management

**IBEC:**Irish Business and Employers Confederation

**ICT:**Information Communications Technology

**ICTU:**Irish Congress of Trade Unions

**IFA:**Irish Farmers Assocations

**IG:**Interest Groups

**ISO:**International Standards Organisation

**JIT:**Just-in-time

**LRC:**Labour Relations Commission

**MBI:**Management Buy in

**MBO:**Management Buy out

**MNC:**Multi National Company

**PAYE:**Pay as you earn

**PLC:**Public Limited Company

**PPSN:**Personal Public Service Number

**PR:**Public Relations

**PRO:**Public Relations Officer

**PRSI:**Pay Related Social Insurance

**R&D:**Research and Development

**ROCE:**Return On Capital Investment

**ROI:**Return on Investment

**SEM:**Single European Market

SEPA: Single European Payments Area

**SWOT:**Strengths, Weaknesses, Opportunities, Threats

**TNC:**TransNational Company

**TQM:**Total Quality Management

**VAT:**Value Added Tax

**WCM:**World Class Manufacturing

**WTO:**World Trade Organisation